NATIONAL BROKERS LIMITED

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TEA MARKET REPORT - Sale 26 held on Monday 4th November, 2024

CTC LEAF: 55,275 packages of tea on offer met with a strong demand.

BROKENS: All good liquoring Brokens were a strong feature of the sale and these advanced by Tk.5/- and more following competition. Medium and Plainer types met with a better demand and were mostly firm to occasionally dearer. There were fewer withdrawals. BLF teas met with little more demand this week.

FANNINGS: Good liquoring Fannings met with a strong demand and were mostly dearer following competition. Medium and Plainer varieties met with a slightly improved demand and were firm to occasionally dearer in line with quality. .BLF teas met with little more demand this week.

DUST: 110,134 packages of tea on offer met with a strong demand. Good liquoring Dusts sold well at around last

levels. Their Mediums were fully firm to dearer by Tk.5/- to Tk.10/- closely following quality. Plain/BLF Dusts also met with an improved demand appreciating by Tk.3/- to Tk.5/- and also saw less withdrawals compared to last sale. Blenders lent strong support with fair interest from the Loose tea buyers.

COMMENTS: Market witnessed a strong competition this week with both Blenders and Loose tea buyers operating more actively. This resulted in a fewer withdrawals.

Dusts met with an improved demand.

Our Catalogue: (Sale 26) Avg: Tk 215.01, Sold 80.98%,

(Sale 25) Avg: Tk 218.25, Sold 76.51%.

Quotations – This Week – (In Taka)

Brokens	This Week	Last Week	Fannings	This week	Last Week	Dust	This week	Last Week
Best	235-240	230-235	Best	235-240	230-235	PD	185-281	185-281
Good	225-230	220-225	Good	225-230	220-225	RD	160-281	185-310
Medium	205-215	200-210	Medium	205-215	200-215	D	170-356	177-299
Plain	180-190	160-180	Plain	180-190	160-180	CD	221-406	205-284
BLF	160-170 nom	160 nom	BLF	160-170 nom	160 nom	BLF	160-194	160

Exchange Rates 4th October, 2024 Sterling Pound 153.2918 Dollar: Tk. 119.0000

Top Prices - This Week

Category - CTC	Garden	Grade	Package	Price	Buyer(s)
Brokens	Amtali	GBOP(S)	10	404/-	AKT
Fannings	Amtali	GOF(S)	10	311/-	NBT
Clonal Brokens	*Madhupur	GBOPS(BT1)	20	337/-	AKT/Ispahani
Clonal Fannings	Amtali	OF(S)	10	318/-	AKT
RD/PD (incl.Clone)	*Madhupur	RD(BT1)	10	315/-	Mintu
D (incl.Clone)	* Madhupur	D(BT1)	10	356/-	GP
CD (incl.Clone)	* Madhupur	CD(BT1)	10	406/-	GP

^{*} Above price(s) realised in our catalogue

Offerings

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	T	his Sale (Sale 20	5)	1				
	Season 2024-2	25	Season 2023-	-24	Season 20	24-25	Season 2023-24	
Type Leaf	Packages 55,275	Qty/Kg 2,758,222.5	Packages 63,365	Qty/Kg 3,161,914	Packages 56,683	Qty/Kg 2,828,481.7	, ,	Qty/Kg 3,433,070.1
Dust	10,134	505,686.6	11,662	581,934	10,872	542,512.8	3 13,147	656,035.3
Total	65,409	3,263,903.1	75,027	3,743,847	67,555	3,370,994.5	81,946	4,089,105.4

Chittagong Auction Average - Sale 25 (Season 2024/25): Tk 207.38 & (Season 2023/24): Tk 161.93 & (Season 2022/23) :Tk 204.01

Chittagong Auction Weekly Average 260 260 250 250 240 240 230 230 220 220 210 210 200 200 Taka 190 190 170 産 180 170 160 160 150 150 140 140 130 130 120 120 110 110 100 Weekly Sale

Quantities of Teas Sold & Average Prices Realised

		For the Sale					Up-to-	Up-to-Date Sale				
	Season 202	23/24	Season 202	4/25	Seaso	on 2023/24		Seaso	on 2024/25		(+/-) Season 202	3/24
Category	Qty. (Kg)	Taka	Qty. (Kg)	Taka	Qty. (Kg)	(%)	Taka	Qty. (Kg)	(%)	Taka	Qty. (Kg)	Taka
CTC LEAF	1,048,397.0	160.51	1,841,025.5	206.04	35,590,508.1	77.5%	192.59	34,927,797.1	79.45%	208.33	-662,711.0	15.74
CTC DUST	156,611.9	171.93	434,788.6	217.02	9,509,305.8	22.5%	212.11	9,180,174.8	20.28%	222.87	-329,131.0	10.76
Sub-Total	1,205,008.9	162.00	2,275,814.1	208.13	45,099,813.9	99.9%	196.71	44,107,971.9	99.73%	211.36	-991,842.0	14.65
Orthodox	0.0	0.00	0.0	0.00	0.0	0.0%	0.00	302.6	0.00%	1,061.43	302.6	1,061.43
Total	1,205,008.9	162.00	2,275,814.1	208.13	45,099,813.9	99.9%	196.71	44,108,274.6	99.73%	211.36	-991,539.3	14.65
Green Tea	23.5	1,502.13	68.5	1238.10	2,210.5	0.0%	794.25	12,059.5	0.00%	660.80	9,849.0	-133.45
Olong Tea	0.0	0.00	0.0	0.00	7.0	0.0%	1,250.00	0.0	0.00%	0.00	-7.0	-1,250.00
Yellow Tea	0.0	0.00	0.0	0.00	20.5	0.0%	1,250.00	49.1	0.00%	1,228.71	28.6	-21.29
Total	1,205,032.4	162.03	2,275,882.6	208.17	45,102,051.9	99.9%	196.74	44,120,383.2	99.74%	211.49	-981,668.7	14.75
Other (s)	1,491.0	85.00	20230.1	118.61	200,953.6	0.1%	119.94	327,884.4	0.26%	119.66	126,930.8	-0.28
G.Total	1.206.523.4	161.93	2.296.112.7	207.38	45,303,005,5	100.0%	196.40	44.448.267.6	100%	210.81	-854.737.9	14.41

Buyer Purchase Analysis

		For the	Sale				Up-to-	Date Sale				
	Season 202	23/24	Season 2024	4/25	Seaso	n 2023/24		Seaso	n 2024/25		(+/-) Season 2023	3/24
Buyer	Qty. (Kg)	Taka	Qty. (Kg)	Taka	Qty. (Kg)	(%)	Taka	Qty. (Kg)	(%)	Taka	Qty. (Kg)	Taka
Export	0.0	0.00	6245.0	215.96	14,478.5	0.02%	221.07	13,736.5	0.27%	222.75	-742.0	1.68
Internal	1,206,523.4	161.93	2,289,867.7	207.36	45,288,527.0	99.98%	196.39	44,434,531.1	99.73%	210.81	-853,995.9	14.42
Grand Total	1.206.523.4	161.93	2,296,112,7	207.38	45,303,005,5	100%	196.40	44.448.267.6	100%	210.81	-854,737.9	14.41

Crop of Major Tea Producing & Exporting Countries

	For the Month						Up to Month				
Country	Month	2022	2023	2024	(+/-) 2023	2022	2023	2024	(+/-) 2023		
Bangladesh *	August	10.80	14.50	13.80	-1	49.10	54.60	49.53	-5.07		
North India	June	20.1	22.9			133.2	134.4				
South India	June	119.3	109.7			347.1	344.0				
All India	June	23.9	28.2			119.6	113.7				
Sri Lanka	June	143.2	137.9			466.7	457.7				
Kenya	May	57.9	57.9			227.9	225.5				

Source: Bangladesh Tea Board's Monthly Statistical Bulletin

OTHER MARKETS

KOLKATA SALE 44- 29th & 30th OCTOBER, 2024

There was good demand. Best and good liquoring Assams were irregularly easier. Other categories were barely steady. Dooars witnessed a general decline in levels across all categories. Dust: There was good demand. Better liquoring Assams were barely steady to easier whilst the remainder were around last levels. Western India segments were active on brighter liquoring Assams. M/s Hindustan Unilever operated on medium Assams in the leaf market and brighter Assams in the dust market. M/s Tata Consumer showed more interest on medium categories in the leaf sale and were active on liquoring Assams in the dust sale. Exporters showed interest on larger Brokens. Local buyers operated on clean, well-made varieties.

Tea Category USC/Kg	Price Range
BEST ASSAMS	428-476
GOOD ASSAMS	345-404
MEDIUM ASSAMS	250-321
GOOD DOOARS	309-357
MEDIUM DOOARS	238-297
PLAINER DOOARS	184-214

COONOOR SALE 44- 4th NOVEMBER, 2024

DEMAND: - Fair & Selective Demand. MARKET:- The total CTC leaf teas sold this week was 73.68% (1323523.49kgs) of the total offering of 1796199.26Kgs. The best category teas sold irregular and easier following quality. Good category larger Broken sold barely steady, medium broken selectively appreciated on competition whilst, the smaller Broken and Fanning fell sharply in prices. Better medium teas too followed a similar trend. Medium category larger broken sold at irregular prices, other sorts in this category sold easier by Rs 4 to 5 or more. Plainer categories of teas saw a fall in prices by Rs 4/6 with larger percentage of teas remaining unsold. BUYING PATTERN: - Regional Packeteers, Western India and the major buyers continued to be the mainstay of the market whilst the others were very selective Exporters were selective at the lower end of the larger broken grade. The major blenders absorption stood at 62.96% of the total C TC leaf sold.

CTC Leaf(USC/KG)	Best	Good	Better Medium	Medium	Plain
Larger Brokens	181-215	163-175	159-162	138-158	125-137
Medium Brokens	214-232	195-207	184-194	157-184	132-156
Smaller Brokens	206-245	196-202	184-195	158-183	146-157
Fannings	209-215	193-202	184-192	164-183	136-162

SILIGURI SALE 44- 29TH OCTOBER, 2024

Good demand. Levels across all segments were irregular and easier. Internal and Blenders mainstay

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Quotations (USC/KG)	Brokens(USC/kg)	Fannings(USC/kg)	Dust (USC/kg)					
Good / Best	291-393	291-375	285-321					
Medium/ Better Medium	238-285	238-285	244-280					
Common / BLF	214-232	214-312	214-238					

MOMBASA SALE 44- 28th & 29th OCTOBER, 2024

Fair general demand prevailed for the 173,980 packages (11,777,673.00 kilos) on offer; 46.45% was unsold.

CTC QUOTATIONS	BP1 – USC	PF1 – USC	PD – USC	D1 – USC
Best	300 – 712	305 - 423	267 – 479	298 – 341
Good	259 – 396	295 - 328	288 - 325	272 – 315
Good Medium	265 – 378	298 – 319	265 – 324	265 – 302
Medium (KTDA)	200 – 281	200 - 279	180 - 217	190 – 250
Medium (Plantations)	126 – 243	140 - 218	187 - 281	191 – 230
Lower Medium	117 – 192	122 – 169	123 – 202	130 – 175
Plainer	085 - 120	065 - 142	092 - 146	090 – 131